

Press Release



**Financial Results
For The Three Months Ended
31 March 2025**

QNB Group First Quarter 2025 Net Profit grew by 3% achieving QAR4.3 billion

Key Highlights

- Net Profit reached QAR4.3 billion, up by 3% from March 2024.
- Net Profit (before the impact of Pillar Two Taxes) reached QAR4.6 billion, up by 11% from March 2024.
- Total Assets increased by 7% from March 2024 to reach QAR1,324 billion.
- Loans and Advances increased by 9% from March 2024 to reach QAR947 billion.
- Customer Deposits increased by 6% from March 2024 to reach QAR930 billion.
- Earnings per share increased by 2% from March 2024 to reach QAR0.43
- Total Equity increased by 8% from March 2024 to reach QAR114 billion.
- Total value of shares repurchased since the inception of share repurchase programme amounted to QAR1.5 billion.
- QNB Group's presence spans more than 28 countries across three continents operating from approximately 900 locations, 5,000 ATMs supported by 31,000 staff.

Doha, 9 April 2025:

QNB Group, one of the largest financial institution in the Middle East and Africa (MEA) region, announced its results for the three months ended 31 March 2025.

Key indicators of the financial results for the first quarter of 2025 are as follows:

Financial Highlights

(QAR billion)	March 2025	March 2024	Increase
Net Profit	4.3	4.1	3%
Net Profit before Pillar Two Taxes	4.6	4.1	11%
Operating Income	11.0	10.4	6%
Total Assets	1,324	1,237	7%
Loans and Advances	947	867	9%
Customer Deposits	930	880	6%
Total Equity	114	105	8%

Key Performance Indicators	March 2025	March 2024	December 2024
Earnings Per Share (QAR)	0.43	0.42	1.69
Cost to Income Ratio	22.7%	21.7%	22.3%
Loans to Deposits Ratio*	96.5%	94.0%	96.8%
NPL Ratio	2.8%	2.9%	2.8%
Coverage Ratio	100%	98%	100%
Capital Adequacy Ratio (CAR)	19.3%	19.1%	19.2%
Liquidity Coverage Ratio (LCR)*	160%	162%	179%
Net Stable Funding Ratio (NSFR)*	105%	104%	101%

*As per QCB regulations

Creating long-term shareholder value through sustainable and profitable growth

Income statement results: Net profit for the three months ended 31 March 2025 reached QAR4.3 billion, an increase of 3% compared to same period last year, demonstrating the stable nature of QNB Group's financial results. Net profit before the impact of Pillar Two Taxes reached QAR4.6 billion, which is an increase of 11% compared to March 2024. Operating Income increased by 6% to reach QAR11.0 billion which reflects the Group's ability to maintain successful growth across a range of revenue sources.

QNB Group's efficiency (cost to income) ratio stood at 22.7%, which is considered one of the best ratios among large financial institutions in the MEA region.

Balance sheet drivers: Total Assets as at 31 March 2025 reached QAR1,324 billion an increase of 7% from 31 March 2024 mainly driven by a 9% growth in loans and advances to reach QAR947 billion. Customer deposits increased by 6% to reach QAR930 billion from 31 March 2024 due to successful diversification of deposit generation.

Credit quality: The ratio of non-performing loans to gross loans stood at 2.8% as at 31 March 2025, one of the lowest amongst financial institutions in the MEA region, reflecting the high quality of the Group's loan book and the effective management of credit risk. In addition, loan loss coverage ratio stood at 100%, which reflects the prudent approach adopted by the Group towards non-performing loans.

Regulatory ratios: QNB Group's Capital Adequacy Ratio (CAR) as at 31 March 2025 amounted to 19.3%. Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) as at 31 March 2025 amounted to 160% and 105% respectively. These ratios are higher than the regulatory minimum requirements of the QCB and Basel III reforms requirements.

Pillar Two Taxes

QNB Group has ensured compliance with Base Erosion and Profit Shifting (BEPS) Pillar Two Anti Global Base Erosion ("GloBE") Rules. This ruling came into effect in Qatar with effect from 1 January 2025 based on Qatar Law Number 22 of 2024. The rules have multiple mechanisms that aim to ensure that qualified multi-national enterprises maintain a minimum effective tax rate of 15%, calculated based on the excess taxable profits in every jurisdiction. The incremental impact of these new taxes amounted to QAR0.3 billion for the three months ended 31 March 2025.

QNB Share Buyback

On 11 September 2024, QNB's Board of Directors' approved a share repurchase of up to QAR2.9 billion of ordinary shares of Qatar National Bank (Q.P.S.C.) ("QNBK"), subject to obtaining relevant regulatory approvals. Following the receipt of required regulatory approvals, QNB commenced its share repurchase on 9 October 2024 in accordance with applicable QCB and Qatar Financial Market Authority (QFMA) regulations.

Up to 31 March 2025, QNB has repurchased 91.37 million ordinary shares at a total cost of QAR1.5 billion. QNB will recommence its share repurchase starting from 10 April 2025 in accordance with QFMA regulations.

Top-tier credit ratings

QNB remains the highest-rated banks in Qatar and one of the highest-rated banks in the world with ratings of Aa2 from Moody's and A+ from both S&P and Fitch.

These ratings are a testament to QNB Group's capital strength, governance, prudent risk management, business and operating model. This provides QNB

Group with a competitive advantage when accessing global capital markets for wholesale funding and enables QNB to continue its growth and expansion plans.

QNB Group's financial strength reflects its top tier credit ratings, which demonstrates the confidence that institutional, corporate and individual customers have in QNB Group's performance and long-term strategy, providing assurances to investors and market participants.

Diversified funding sources

During the first quarter of 2025, QNB Group tapped its global debt markets with a successful completion of an inaugural Shogun bonds issuance in Qatari Riyals amounting to QAR500 million exclusively for the international investors. This issuance is the first-ever Qatar Riyal denominated Shogun bond issued for a tenor of three years with an attractive yield. This issuance is part of QNB Group's strategy to tap new sources of stable funding from new markets.

Also in March 2025 QNB Group issued a Formosa bond for USD700 million under its EMTN Programme with a dual listing in London Stock Exchange and Taipei Stock Exchange.

These deals attracted strong interest around the world from key global investors, reflecting investors' confidence in QNB Group's financial strength and its position as the largest financial institution in the Middle East and Africa region and demonstrates our standing as a high quality issuer.

Corporate Governance Excellence

QNB Group continued to strengthen its corporate governance framework, ensuring transparency, accountability and alignment with regulatory leading practices. Following the Board elections at the General Assembly Meeting held on 23 February 2025, the shareholders approved a newly constituted

Board of Directors that has been established in line with governance principles and with two female board members now on QNB Group's Board of Directors, underscoring QNB Group's commitment to diversity. Furthermore, QNB Group's shareholders approved certain amendments to the QNB's Articles of Association to align corporate governance in line with regulatory requirements.

Creating and delivering value

Based on QNB Group's continuous strong performance, driven by its strength and international footprint, the QNB brand remains the most valuable banking brand in the MEA region by Brand Finance, with a brand value of approximately USD9.4 billion, placing the Group in 39th position globally among the Top 50 most valuable banking brands in the world. This reflects QNB Group's successful efforts to serve its diverse customer base. QNB's Brand Strength Index (BSI) remained stable at 86.

QNB Group also received a number of prestigious awards during the first quarter:

- Best Bank for Sustainable Finance in Qatar by Global Finance
- Best Foreign Exchange Bank in the Middle East by Global Finance
- Best Trade Finance Provider in Qatar 2025 by Global Finance

Sustainability

QNB Group has reaffirmed its commitment to transparency and sustainable finance by being the first bank in the Middle East region to disclose its annual Sustainability Report in accordance with International Sustainability Standards Board ("ISSB") Standards. This milestone underscores the QNB Group's continued leadership and alignment with global best practices.

The Sustainability Report includes comprehensive coverage and impact metrics across our Sustainable finance, Sustainable operations, and Beyond banking activities. The report marks QNB Group as the only bank in the

Middle East to receive independent assurance on its reporting in accordance with the Global Reporting Initiative (GRI) Universal Standards, as well as assurance on key KPIs and greenhouse gas (GHG) emissions.

QNB Group maintained its top ESG ratings and remains a regional sustainability leader in the GCC. During the first quarter of 2025, Global Finance recognised QNB Group with nine sustainable awards across Regional and Country categories, winning the highest number of awards from the Middle East region.

Group statistics

QNB Group's presence spans 28 countries across three continents operating from approximately 900 locations, over 5,000 ATMs supported by more than 31,000 staff.